



EMBASSY OF INDIA  
BERLIN



MAKE IN INDIA MITTELSTAND!



**INVITATION TO MIIM WEBINAR**  
**“INDIA’S M&A ATTRACTIVENESS POST COVID-19”**  
**27 AUGUST 2020**



MIIM Team cordially invites you for MIIM webinar on “India’s M&A Attractiveness Post Covid-19” to be conducted on 27 August 2020 from 10:00 to 11:00 hrs CET, to be conducted in association with Bundesverband Mergers & Acquisitions e.V. (BM&A).

The webinar is designed to provide insights into global M&A situation, India’s M&A landscape, emerging M&A trends considering COVID-19 situation and policy/ legal framework for deal making. Detailed agenda of the webinar is enclosed.

We are looking forward to welcoming you to the MIIM Webinar.

[Click here to register](#)

*Note: After registering, you will receive a confirmation email containing information about joining the webinar.*

**About MIIM**

*Make in India Mittelstand (MIIM) is a Business Support Programme launched by the Embassy of India in Berlin for German Mittelstands for their entry into the Indian market. So far, 142 German companies are supported as part of the MIIM Programme.*

**MIIM PROGRAMME PARTNERS**





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**AGENDA**

**“INDIA’S M&A ATTRACTIVENESS POST COVID-19”**

**27 AUGUST 2020**



**AGENDA**

**10:00 to 11:00 hrs**

<b>10:00 – 10:05 hrs</b>	<b>Welcome address MIIM introduction</b> <i>By representative from Embassy of India, Berlin</i>
<b>10: 05 – 10:15 hrs</b>	<b>Introductory remarks on Global M&amp;A situation</b> <i>By Dr. Kai Lucks Bundesverband Mergers &amp; Acquisitions e.V. (BM&amp;A)</i>
<b>10:15 – 10:35 hrs</b>	<b>India M&amp;A Environment, 2020 &amp; beyond - Opportunities and challenges post COVID</b> <ul style="list-style-type: none"> <li>- India M&amp;A Landscape: Inbound, outbound and domestic transactions</li> <li>- Major sectors, trends and drivers</li> <li>- Emerging opportunities post COVID – Rise and fall of sectors</li> <li>- Practical insights while dealing with Indian corporates for target screening, valuation and due diligence</li> </ul> <i>By Mr. Jaimin Shah, Managing Consultant, EAC – Euro Asia Consulting</i>
<b>10:35 – 10:55 hrs</b>	<b>Key legal and taxation issues in Indian M&amp;A transactions</b> <ul style="list-style-type: none"> <li>- Structuring of M&amp;A transactions</li> <li>- Due diligence issues</li> <li>- Documentation</li> <li>- Indo-German Tax treaty</li> </ul> <i>By Mr. Prasenjit Chakravarti, Partner – M&amp;A/Corporate, and Mr. Indruj Rai, Partner – Direct Tax, Khaitan &amp; Co</i>
<b>Q&amp;A Session (5 minutes)</b>	

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